

Message Text

UNCLASSIFIED

PAGE 01 CARACA 04520 202114Z

64

ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-05 DRC-01 RSC-01 /018 W

----- 094826

R 202006Z MAY 74

FM AMEMBASSY CARACAS

TO SECSTATE WASHDC 3885

UNCLAS CARACAS 04520

E.O. 11652: N/A

TAGS: BEXP, VE

SUBJECT: PRODUCT OPPORTUNITY: HARBOR TUGS

REF: STATE 103720

1. REQUIREMENT FOR HARBOR TUGS WAS DETERMINED ABOUT TWO YEARS AGO BUT NO ACTION WAS TAKEN THEN. GOV HAD DECIDED TO BUY ONE OR TWO TUGS OUTRIGHT AND HAVE OTHERS BUILT IN VENEZUELA UNDER TECHNICAL ASSISTANCE BY SELLER.

2. PROJECT RECENTLY BECAME ACTIVE AGAIN AND TALKS WITH ONE DUTCH AND ONE BRITISH FIRM HAVE APPARENTLY FAILED AS THEY HAD NO INTEREST IN HELPING SET UP A COMPETITOR IN TUG BUILDING.

3. DURING RECENT MEETING OF EXECUTIVES OF NATIONAL MARINE SERVICE AND AGENT ERIC SADLER OF PAN AMERICAN SUPPLIERS IN CARACAS, VENEZUELAN NAVY OFFICERS OPERATING PUERTO CABELLO DRY DOCK EXPRESSED INTEREST IN THIS PROJECT AGAIN AND REQUESTED SADLER TO MAKE INQUIRIES. IT APPEARS THAT THERE WILL BE NO BIDDING AND SALE OF INITIAL TWO TUGS WILL DEPEND ON WILLINGNESS OF SELLER TO GIVE TECHNICAL ASSISTANCE TO VENEZUELAN IN BUILDING TUGS.

4. SADLER EXPRESSED INTEREST IN HEARING FROM U.S. FIRMS WITH POTENTIAL INTEREST, SINCE NATIONAL MARINE SERVICE IS NOT ABLE TO PROVIDE COMPLETE SERVICE. INTERESTED TUG BUILDERS SHOULD WRITE TO EMBASSY OR DIRECTLY TO PAN AMERICAN SUPPLIERS, APARTADO 51895, CARACAS 105; TELEX 23152; CABLE ADDRESS SUPPLIERS CARACAS.

MCCLINTOCK

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 CARACA 04520 202114Z

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 20 MAY 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974CARACA04520
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740125-0522
From: CARACAS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740535/aaaabeix.tel
Line Count: 60
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: STATE 103720
Review Action: RELEASED, APPROVED
Review Authority: smithrj
Review Comment: n/a
Review Content Flags:
Review Date: 28 OCT 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <28 OCT 2002 by boyleja>; APPROVED <07 JAN 2003 by smithrj>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY: HARBOR TUGS
TAGS: BEXP, VE
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005